

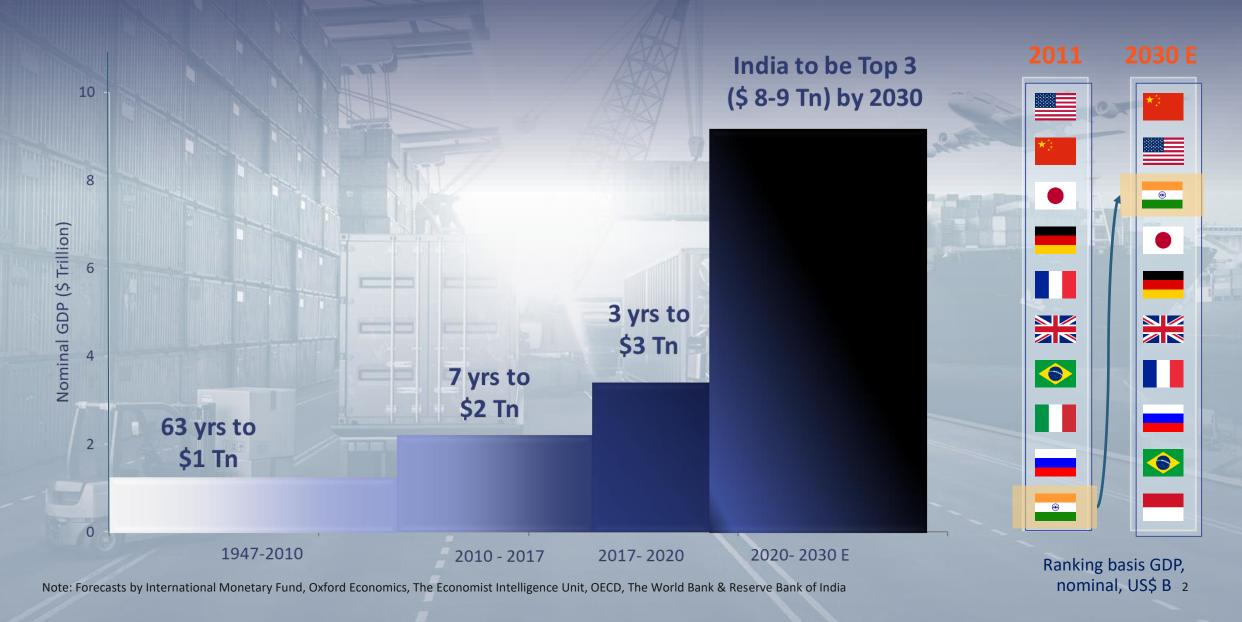
# INDIA RESURGENT

March 2021

# India emerging as World's Economic Powerhouse



# India growth accelerating despite flattening global growth



# Large and fast-growing domestic market key differentiator

Non-exhaustive



2<sup>nd</sup> largest smartphone market with **150+** Mn shipments, growing at **11%** 



Fastest growing E-commerce market at 63% CAGR, USD 85 Bn by 2023



World's 2<sup>nd</sup> largest steel producer with **140+** MT capacity



3<sup>rd</sup> largest domestic aviation market. 340 Mn+ passengers growing at 11%



World's largest 2-wheeler market with 20 Mn+ vehicles, growing at 7%



2<sup>nd</sup> largest footwear market at **2500+ Mn** pairs, growing at **5%** 



**4+ Mn** passenger & commercial market, growing at **3%** 

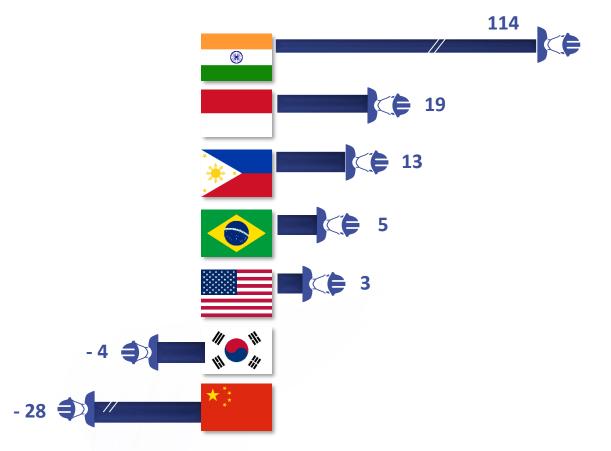


Durables growing at **3X** global growth at **18%**, Current market to double by 2023

Source: IMF, RBI, Forrester, IBEF

# Only country with such a large and young workforce

# Incremental working age population (2019-30 Mn E)



Did you know?

By 2030, India will have:

Global working population

Median age of working population

10 yrs age in China

# India now preferred location for AI, Digital and R&D operations



900,000+

World's highest

Science & Engineering

graduates every year

Case in Point: Healthcare



India birth place of AI based platform Edison



50%+ of software and R&D team in India



2000+ strong health Innovation center setup in India

# India also committed to sustainable growth

#### **SOLAR & WIND ENERGY**

capacity more than doubled in last few years



#### In addition to:



#### **Universal Healthcare**

Significantly improve national productivity



#### **Electricity to all**

Electrification of 99.8% of all villages in India done

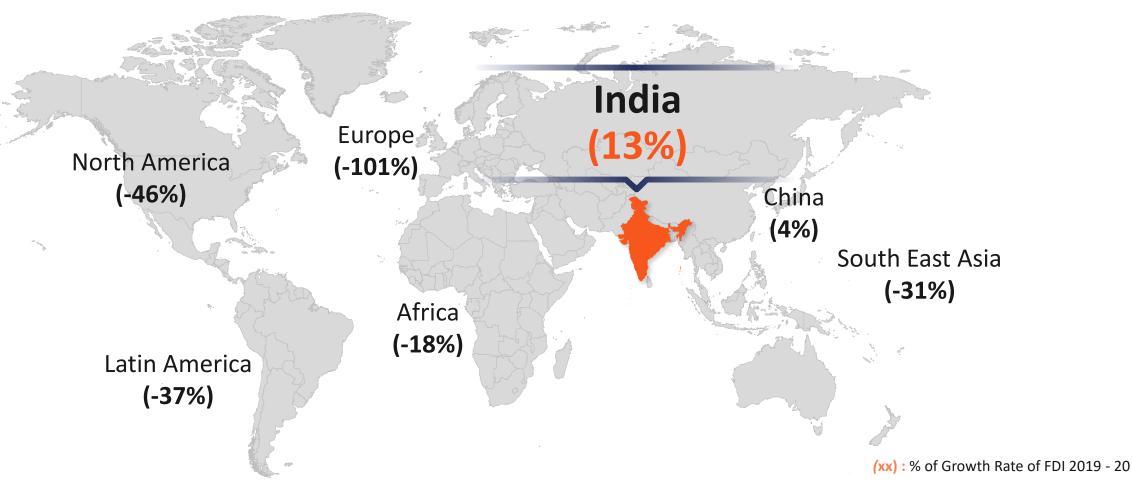


#### Housing to all

40+ million affordable houses being created for individuals

# This has made India preferred destination for global investors

..While Global FDI fell by 42% last year, FDI into India rose by 13%

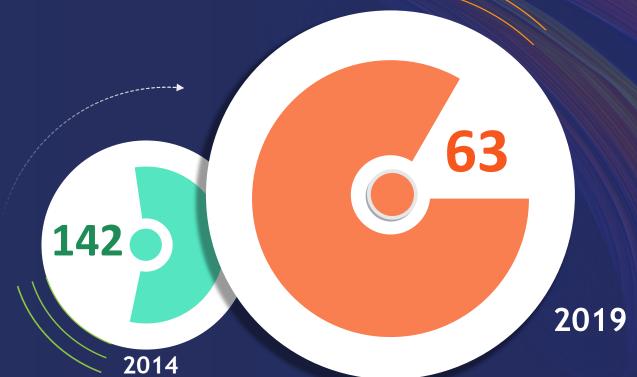


Source: UNCTAD

# Vastly improved business climate in India

India jumped 79 places on

World Bank's Ease of Doing Business ranking
surpassing Vietnam & Indonesia



#### Additionally: —

#### 29 Places

Global Innovation Index #52 (2019)

#### 10 Places

Logistics Performance Index #44 (2018)



Several reforms & being taken to improve biz climate

# Strong reform led agenda to make India more attractive

"Every tomorrow of India is better than today"

# Cost of Doing Business

# Ease of Doing Business

# Risk of Doing Business

Competitive tax regime

Corporate Income tax lowest in SE Asia reduced from 30% to 17% (vs. 25% in China, Indonesia

Competitive factor cost

Electricity made available at \$0.07 per kWh; lowest in entire region

Hassle-free land acquisition
 3000+ Industrial parks with 0.5+
 million hectare readily available

- Simplified existing processes
   Single form for company information;
   Single window at Indian customs
- Provide fast track clearances

Empowered Group of Secretaries & Project development cell for handholding investors

SOE bank reform

Bank reform merging & allocated capital to most efficient institutions

Investor friendly laws

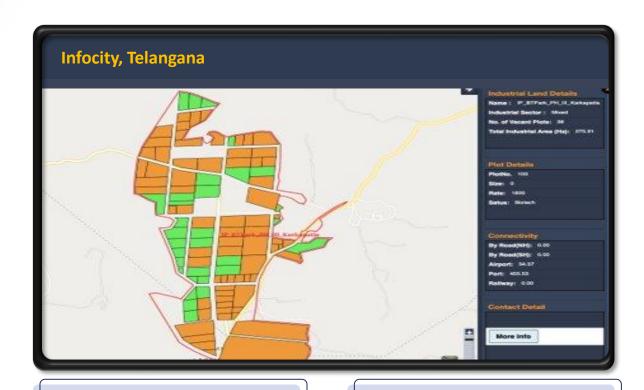
Companies law being amended to decriminalize various provisions
Introduction of IBC to support insolvency proceeding

**Business friendly labor reforms** 

Condensing from >100 partially conflicting laws to 4 simplified & investor- friendly labor codes

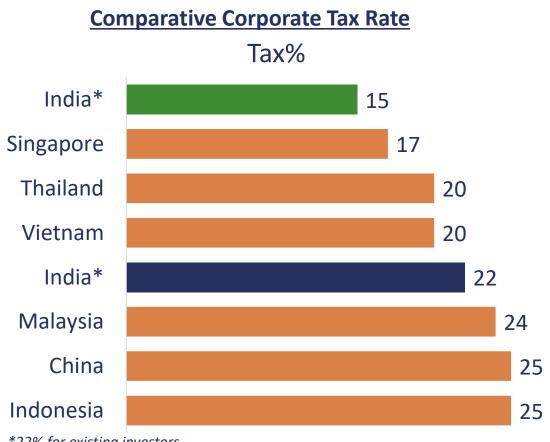
Strong democratic institutions

# 'National land bank' enables hassle free land acquisition



Data repository of vacant lands, sectors, amenities and contact information

Data on connectivity, raw material, skills & employment data; forward & backward linkages



<sup>\*15%</sup> for new manufacturing units operational before March 2021

# Razor sharp focus on business process simplification

Illustration: GST has been one of the biggest tax reforms implemented



~40 Indirect tax & Cess converged to 1 common GST

Simplification across entire tax process including easier registration





Reduction of input manufacturing costs due to simplification of tax policy

Removal of transportation bottlenecks such as check-posts, poll plazas etc.



Removal of inter-state check posts has cut travel time of trucks by ~20%

20 – 30% travel time reduced across destinations



# WORLD'S LARGEST DEMOCRACY WITH COMPETITIVE FEDERALISM



600 Mn+ people voted in 2019 elections





100% electronic votes through EVMs





Ranked above China, Vietnam on Rule of Law Index, 2020





# Robust infrastructure well positioned to meet export needs

India offers high operational efficiency at ports...

Median Time in Port<sup>1</sup>

2.5

2.0

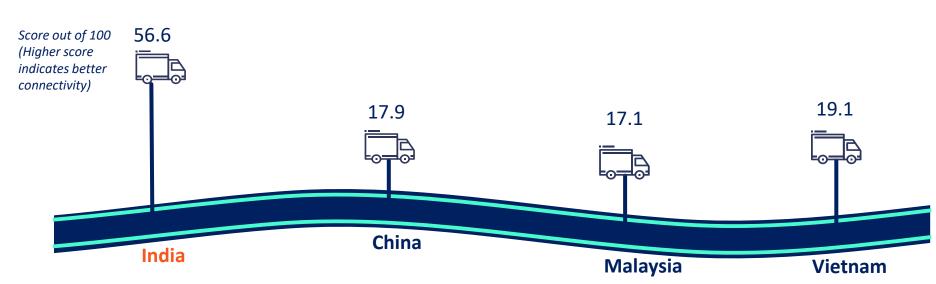
India

China

Malaysia

Vietnam

...and a very strong rail road network



# Further big-bang investments in infrastructure underway

### \$1.4 Tn being invested in infrastructure in next 5 years



**Bharatmala** 

65,000 kms+ of highways connecting 550 districts



Sagarmala

\$100+ Bn planned for port modernization



**Freight corridors** 

10,000+ route kms (4 corridors) planned



Udaan

100 new airports planned under Udaan

# ...which will transform entire logistics landscape of India



5-6%

Decrease in logistics cost

20-25%

Increase in average speed of road network

100%+

Increase in port cargo handling capacity

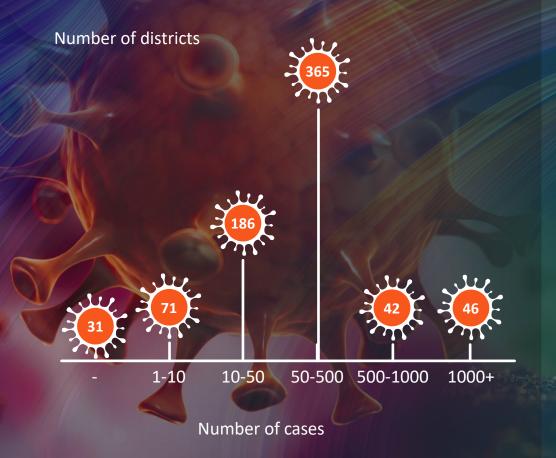






# India is poised for resurgence post COVID-19 world

#### Few districts affected by COVID19



Green shoots already starting to appear

# 2nd largest

PPE manufacturer in the world; achieved in 60 days

100%

Pre-COVID lockdown levels reached for digital payments & toll collections

90+%

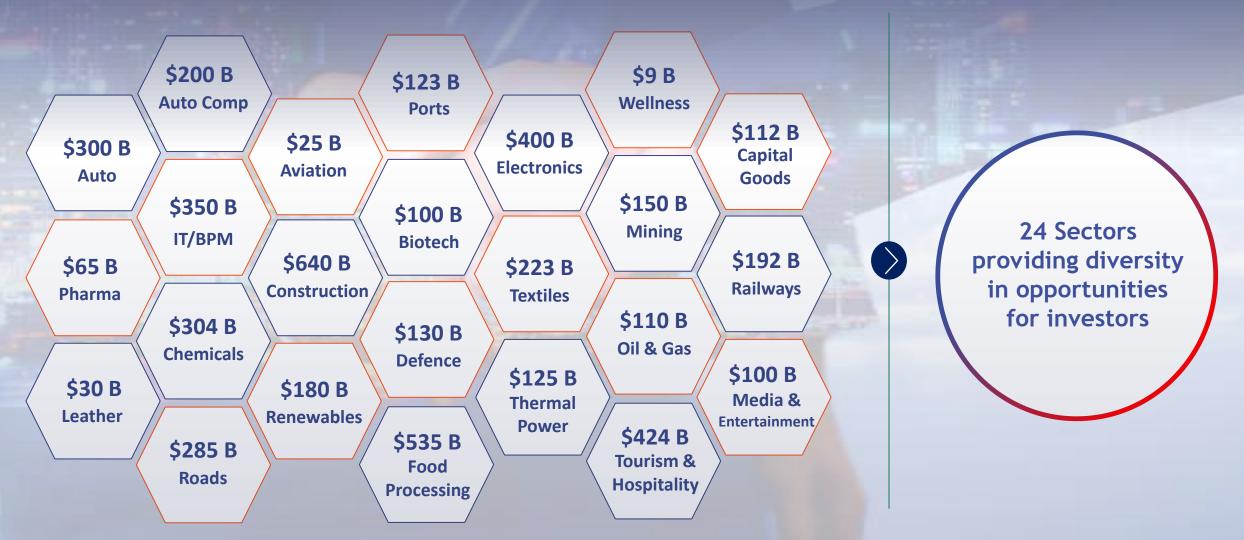
Pre-COVID levels for E-commerce order volumes

95+%

Pre-COVID sales level reached for 2-wheelers and passenger cars

16

# In summary, India offers \$ 5 Trillion opportunity to global investor community



## **NETHERLANDS - INDIA: Growth in Partnership**





Establishment of the first Dutch company in India - The Dutch East **Cultural Cooperation India Company** Agreement signed 1985 1602 1947 Establishment of official **Diplomatic Relations** 

Opening of Indian
Cultural Centre –
Gandhi Centre, in
The Hague

2011

2017

2014

2014



Present in India for 75 years. Currently one of the top contributors to Indian FDI



India's largest Fast Moving Consumer Goods Company with a heritage of over 80 years in India.



MoU's Signed in:

Renewable Energy, Trade &

Investment and Medicine &

Health

The India R&D centre contributes to 20%+ of Philips' global resources for high-tech software

2019

Visit by the King and

Queen along with the

**Netherlands Trade** 

Mission

#### **BUDGET HIGHLIGHTS**



#### **FOCUS AND FUND ALLOCATION -**

- Health and wellbeing
- Infrastructure
- Human capital
- Inclusive development
- Innovation
- Minimum government and maximum governance



#### TRADE -

- Rationalizing exemptions on import of duty free items as an incentive
- to exporters
   Setting up of conciliation mechanism for quick resolution of
- contractual disputes
- Review of more than 400 old custom exemptions
- INR 15700 Cr allocated to MSME, double of this year's budget

#### **INFRASTRUCTURE** –

- Vehicle scrapping policy to phase out old and unfit vehicles – all vehicles to undergo fitness test in automated fitness centres every 20 years (personal vehicles), every 15 years (commercial vehicles)
- Transport: A new scheme of INR 18000 Cr to be launched to support augmentation of public bus transport system
- Highway and road works announced in Tamil
   Nadu Kerala, West Bengal and Assam
- National Hydrogen Mission to be launched to generate hydrogen from green power sources
- Ports & Shipping: Recycling capacity of ports to be doubled by 2024

# Improving Manufacturing Sentiments: PLI for 10+ sectors





**Production Linked Incentive** 

Significant financial incentives to boost domestic manufacturing
Attracting large investments in focus sectors

	<b>Y</b>	Benefits:
		Make Indian manufacturers <b>globally</b> competitive
		Attract investment and enhance exports
		Ensure efficiencies & create economies of scale
(	D	rive innovation and cutting-edge technology
		Make India an <b>integral part of global supply</b> <b>chain</b>

						& FACILITATION AGENCY
0	PLI I – Applications received S			ector	Outlay (\$ Bn)	
2020		Pharmaceuticals				~ \$0.9 Bn
Nov	Incentive of 4-6% on incremental sales	Medical Devices				~ \$0.4 Bn
pr –		Mobile Phones & Electronic Components			mponents	~ \$5.5 Bn
A	PLI II - Ongoin	g	10 Sec	tors	Out	tlay (\$ Bn)
	Automobiles and Auto Components					~ \$7.7 Bn
ng	Advanced Chemistry Cell Battery					~ \$2.4 Bn
Ongoing	Pharmaceutical Drugs					~ \$2.0 Bn
	Telecom and Networking Equipment					~ \$1.6 Bn
2020	Food Products					~ \$1.5 Bn
nber	Textile Products: MMF Segment and Technical Textiles					~ \$1.4 Bn
November	Specialty Steel					~ \$0.8 Bn
Ž	White Goods					~ \$0.8 Bn
	Electronics /	Technology	Products			~ \$0.7 Bn
	High Eff		~ \$0.6 Bn			
	Phase - I	~	\$19.6 Bn			

## **Improving Manufacturing Sentiments**





#### Pharmaceuticals and Biotechnology

- > Budget outlay increased to INR 2.23Lakh Cr from INR 0.94Lakh Cr YoY
- > INR 35k Cr COVID Vaccine Manufacturing
- > INR 64k Cr Pradhan Mantri Swasth Bharat Yojna Develop capability in Health Sector



#### **Textile**

- Mega Investment Textiles Parks (MITRA) 7 Textile Parks
- > Reducing BCD rates on caprolactam, nylon chips and nylon fibre & yarn from 35 to 5%



#### **Energy**

- > Hydrogen Energy Mission to generate hydrogen from green power sources
- ➤ INR 1000 Cr to Solar Energy Corporation of India and INR 1500 Cr to Indian Renewable Energy Development Agency



#### Ports and Shipping

- > 7 projects worth more than INR 2,000 crores at major ports on PPP mode
- > Subsidy support of INR 1,624 Cr to Indian shipping companies for global tenders



#### Roads & Railways:

- ➤ Western Dedicated Freight Corridor (DFC) and Eastern DFC to be commissioned by June 2022
- > Revised framework of InVITs/ REITs NHAI and PGCIL to attract foreign and domestic investors

# Improving Manufacturing Sentiments





#### Automobile

- Voluntary scrapping policy
- ➤ Innovative PPP model, enabling private players to finance, acquire, operate and maintain over 20,000 buses



#### Iron and Steel

- Customs duty reduced to 7.5% on semis, flat, and long products of non-alloy, alloy, and stainless steels.
- > Revoking ADD and CVD on some steel products and reduce on copper scrap duty from 5% to 2.5%



#### **Defence Manufacturing**

- ➤ BCD has been reduced from 2.5% to 0% for components or parts, including engines, for manufacture of aircrafts by PSU
- ➤ Policy to result in minimal presence of CPSEs in the defence sector & remaining CPSEs to be privatized or merged or subsidiarized



#### **Start-Ups**

- Incorporation of One Person Companies (OPCs);
- Reducing residency limit from 182 days to 120 days for Indian Citizens setting up
- Eligibility for claiming tax holidays extended by one year, till 31st March 2022

# ☐ Taxes and Compliance



- > Ease of GST burden for sectors like textiles, steel etc. and simplification of processes in terms of GST filling.
- > Reduction in time-limit for re-opening of assessment to 3 years from the present 6 years for tax fraud.
- ➤ National Faceless Income Tax Appellate Tribunal Centre: Income Tax Appellate Tribunal to be faceless.
- > Exemption of Audit from 5 Cr turnover to 10 Cr turnover if 95% transactions done digitally

#### ☐ Easing Investments and FDI

- > To amend the Insurance Act to allow higher FDI in insurance sector (limit increased to 74% from 49%)
- For International Financial Services Centre (IFSC) in GIFT City a global financial hub there will be tax holiday for capital gains for aircraft leasing companies
- > Tax exemption for aircraft lease rentals paid to foreign lessors; tax incentive for relocating foreign funds in the IFSC;
- > To allow tax exemption to the investment division of foreign banks located in IFSC.
- LLP Act (2008) to be de-criminalized.
- Councillation Mechanism for quick resolution of disputes with Govt or CPSEs

#### ☐ Improving Innovations

- > National Research Foundation outlay in Rs 50k Cr to strengthen overall research ecosystem
- > INR 1,500Cr financial incentives to promote digital mode of payments.
- > Deep Ocean Mission with a budget outlay of INR 4000Cr for exploration and conversation

